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Venture Capital—a name filled with intrigue that connotes risk, rich people, and incredible reward. In their book *Venture Deals*, Brad Feld and Jason Mendelson seek to strip the word of some of

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origin story was, the language of venture deals is foreign to many and remains opaque and confusing to this day.

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Lawyer and Venture Capitalist Brad Feld, Jason Mendelson Get the inside scoop on what venture capitalists want to see in your startup

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